



Why Performance Improvement and QPP Strategy Go Hand-in-Hand

JANUARY 18, 2018

Your Speakers Today



TOM S. LEE, PHD
CEO & Founder,
SA Ignite



BETH HOUCK, MBA
Vice President,
Customer Experience
SA Ignite



MATTHEW FUSAN
Director,
Customer Experience
SA Ignite

Agenda

- I. Importance of 2018 QPP
Performance Improvement
- II. Performance Improvement
Considerations
- III. 2017 MIPS Submission Tips

Importance of 2018 QPP Performance Improvement

Performance Improvement is Critical for 2018 QPP

- MIPS escalating towards big step-up in 2019
- APM participation decisions depend upon performance improvement capabilities
 - More Advanced APMs: MSSP T1+, BPCI Advanced
 - Medicare ACOs (MSSP, NextGen)
- QPP intensifying
 - Focus on cost & utilization
 - Reputational impact of publicly-reported clinician performance

Performance Improvement Drivers for MIPS Quality

- Quality = 50% of total MIPS score
- Quality performance period is the entire calendar year (no exceptions)
- MIPS Quality benchmarks increased in difficulty
 - > 80% of Quality measures have increased benchmarks
- New bonus for annual improvements in Quality

Performance Improvement Drivers for MIPS Cost

2018

- Cost = 10% of MIPS score
- Performance period = entire calendar year

2019

- Cost = 30% of MIPS score
- Includes new episode-based measures focused on procedures

Cost measures inherited from the Value-Based Modifier

- Total Per capita Cost (TPC): Medicare Part A & B costs per beneficiary
- Medicare Spending Per Beneficiary (MSPB): Average hospitalization episode costs

Organizations taking notice due to average or low 2016 QRUR cost scores

Performance Improvement Drivers for 2018 Medicare ACO

- 2019 ACO participation deadlines causing ACOs to evaluate participation decisions, e.g. MSSP T1 contracts ending
- Many ACOs losing money – No shared savings, \$1.6M/year average operating costs
- ACO's capabilities for continual cost performance improvement greatly impacts participation decisions and financial viability

New fuel for ACO quality improvement: Bi-partisan bill H.R.4580 increases shared savings up to 10% for MSSP ACOs achieving quality scores above the national ACO average

Beyond Medicare Reimbursement: QPP Performance Impacts Clinician Reputation

- MIPS scores will be published on Physician Compare
- 5-star scoring system will be applied to all submitted MIPS quality measures
- 3rd-parties and commercial payers will have access to scores and measure values
- Interesting Option: MIPS-exempt clinicians can optionally report MIPS for publication on Physician Compare, with an opt-out after previewing score and prior to publication

Physician Compare - Today

The screenshot shows the Medicare.gov Physician Compare page. At the top, the Medicare.gov logo is on the left, and navigation links for Home, About, Resources, MyMedicare.gov Login, and Español are on the right. Below the navigation is a large banner image of a doctor and a patient. The main heading reads "Find Medicare physicians & other clinicians". Below this is a search bar with a location dropdown set to "Wake Forest, NC" and a search input field containing the text "Search for a name, specialty, group, body part, or condition". A green "Search" button is to the right of the input field. Below the search bar, there are example search terms: "Examples: Dr. Smith, heart, allergies, cardiology, Baltimore Family Practice".

Other ways to search
Not sure where to start? Consider these two ways to search to help you find a Medicare physician or other clinician.

[Browse by specialty from A to Z](#) [Search by body part](#)

Resources for people with Medicare
Looking for more information? Use these resources to help you better understand Physician Compare.

- [Helpful information at your fingertips](#)
- [New to Physician Compare?](#)
- [Improving health care quality](#)

5-Star Ratings for Quality Measures

The screenshot displays a Medicare Physician Compare page with the 'Performance' tab selected. It lists four categories of quality measures, each with a 5-star rating:

- Patient safety**
 - Screening older patients' risk of falling. (5 stars)
- Diabetes**
 - Eye exam for patients with diabetes. (5 stars)
- Heart disease**
 - Giving statin therapy to patients at risk for cardiovascular problems. (5 stars)
- Behavioral health**
 - Screening for depression and developing a follow-up plan. (5 stars)

Each measure is accompanied by a brief explanation of the measure and a 'Show +' button to expand details.

Analysis: MedPAC's Opposition to MIPS

MedPAC's Position

- 1/11/18 – Voted to recommend repeal-and-replace of MIPS with Voluntary Value Program (VVP)
- Did not support repeal without a replacement
- Recommended ~2% withhold of Part B for non-participation, claims-based quality measurement
- Lacked consensus on key details
- MedPAC critical of MIPS since 2016

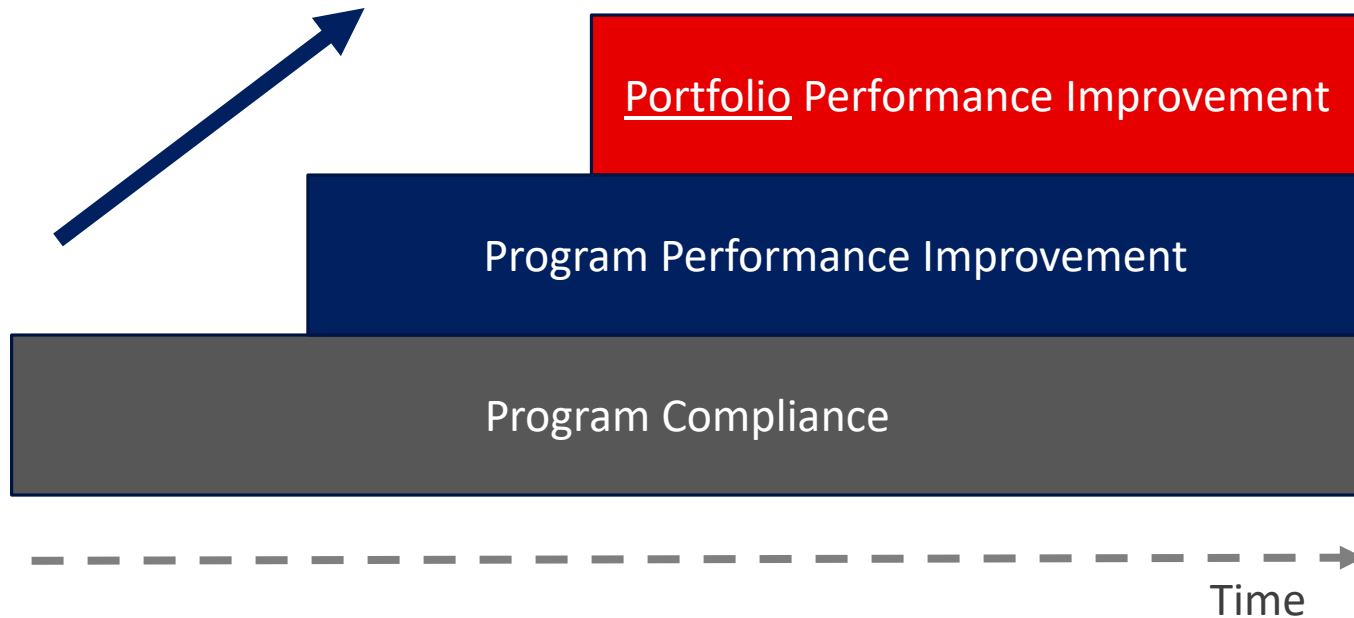
CMS and Industry Position

- Re-affirmed commitment to MIPS in 2018 QPP Final Rule
- Migrating away from claims-based quality measurement
- MGMA, AMA, and AHA oppose repeal-and-replace of MIPS
- Other legislative priorities further increase difficulty of Congressional action

MedPAC advises, Congress not compelled to act

Performance Improvement Considerations

Build Capabilities To Realize VBC Success



Performance Improvement: General Considerations



Performance Improvement: Discussion

- Planning
 - What will you analyze to identify your target?
 - Where do you have high leverage opportunities?
 - Practically, how much time/effort can you spend on this?
 - What barriers exist?
- Execution
 - What will you use as your levers to drive change?
- Analysis
 - When/how frequently do you revisit what you planned?
 - How do you communicate a changing target?

2017 Submission Tips

2017 Submission

Getting ready

- ✓ Understanding your clinician list
- ✓ Confirm your EHR functionality
- ✓ Know your TIN setup
- ✓ Ensure submitter access

A few things we've noticed

- Clinician list connected to QPP submission portal varies significantly compared to QPP website
- Last determination period for eligibility had many updates to existing clinician lists

Submission Reminders and Advice

- Group for one category = group for **all categories**
- Filed under both a MIPS Group, and as an individual → CMS will use the **submission with the better** results
- You cannot retract a submission but you can **overwrite** a submission
- Resubmission for same submission method → **overwrite**
- Two submissions for different submission methods → **highest scoring** submission

Thank you for joining us

Connect with us

Info@saignite.com

 [@saignite](https://twitter.com/saignite)

 [SA Ignite](https://www.linkedin.com/company/saignite)

