



MIPS Readiness: A Provider Panel

SEPTEMBER 22, 2016

Today's Agenda

- MACRA Pick Your Pace Options
- MIPS Readiness Panel
- Open Q & A

About Tom Lee, Ph.D. Founder & CEO of SA Ignite

Tom is a serial entrepreneur and leading expert in healthcare value-based programs such as MIPS, MACRA, Meaningful Use, and PQRS. He is the father of two small children and after a frightening personal healthcare experience, his concern for their future in the world inspired him to create a company that matched his personal passion: driving innovation in the public healthcare system. Leveraging its cloud-based physician performance analytics and reporting platform, SA Ignite has grown to serve 15,000+ providers in 80+ healthcare organizations. Tom is a member of the Young Presidents' Organization and earned a B.S. with Distinction in Physics from Stanford, a Ph.D in Physics from U.C. Berkeley where he was a National Science Foundation Fellow, and an M.B.A. with Distinction from the Kellogg School of Management at Northwestern University.



Contact him at: tom@saignite.com

2017 MIPS Participation Options (Non-Reporters Penalized -4% Part B)

- 1 Report some data**
 - Potentially report some MIPS categories*
 - Potentially report partial year*
 - No incentive / no penalty

- 2 Report partial year**
 - Report all MIPS categories
 - Report partial year
 - Reduced incentive amount to be determined*

- 3 Report full data**
 - Report all MIPS categories
 - Report full year
 - Maximum reimbursement potential

- 4 Participate in an advanced alternative payment model (APM)**
 - Join program such as MSSP ACO Track 2 or 3
 - Relevant Advanced APM rules apply

*To be determined by Final Rule. Source: [The CMS Blog](#), Sept 8, 2016.

2017 Participation Options: Observations*

- Program start date is January 1, 2017
- Final Rule by November 1, 2016
- No changes planned for 2018+
- Provider organizations must evaluate which Option is optimal for their situation
- MIPS financial impacts over several years remain significant and in CY2017 are still highly consequential
- MIPS remains a financially and reputationally competitive program – those acting and improving early gain further advantage
- Not seeing slowdown in MIPS preparation, particularly among “incentive seekers”

* <http://www.saignite.com/blog/2017-mips-participation-options-announced-cms/> Sept 9, 2016.

MIPS Readiness Panel



Beth Houck
VP, Client
Services
SA Ignite



Ed Koschka
IT Program
Manager, MU &
ACO Systems
Franciscan
Alliance



Dawn Nee
Executive
Director, LMMER
Hallmark Health



Darcie Trier
Quality Manager
Swedish
Covenant
Medical Group

Panelist: Ed Koschka

IT Program Manager, MU & ACO Systems Franciscan Alliance



Ed started his career with the Franciscan Alliance in 1971 and then joined the Community Health Network in 1983. He held various IT positions throughout the years and was CIO of the Community Health Network for 27 years. During his tenure as CIO, the Community Health Network achieved 10 consecutive years on the list of the Top 100 – Most Wired Hospitals. After retiring and spending time consulting on Meaningful Use, Ed rejoined the Franciscan Alliance and is now focused on the success of the Franciscan Alliance Meaningful Use and ACO programs, including one of 32 Pioneer ACO organizations identified by CMS.

Panelist: Dawn Nee

Executive Director, LMMER
Hallmark Health



Dawn Nee is Executive Director of LMMER at Hallmark Health System in Medford, Massachusetts. She has been in this role for six years and manages all aspects of the ambulatory SaaS model Electronic Medical Record for 200+ employed and private physicians affiliated with Hallmark Health. Previously, Dawn worked as Director of Software Development at GE Healthcare IT and managed the Centricity Business EDI & Interoperability engineering teams. Before GE Healthcare, she served as an Applications Analyst for Partners Healthcare and a Practice Manager for a multi-specialty health center affiliated with St. Elizabeth's Medical Center.

Panelist: Darcie Trier

Quality Manager
Swedish Covenant Medical Group



As an advanced practice nurse and Quality Manager, Darcie Trier is uniquely qualified to understand the implications of regulatory changes on clinicians. In her role at Swedish Covenant Medical Group, she leads Meaningful Use reporting for more than 125 multi-specialty physicians, nurse practitioners, and physician assistants across 20 locations. Darcie is responsible for implementing essential technology and processes to monitor and improve provider performance as well as educating the organization's Board of Directors on the impact of current and emerging value-based programs.

Organizational Overview



- Northern/Central Indiana
- 14-hospital health system
- 750 physicians in 260 locations
- Franciscan Alliance MSSP ACO, serving 60,000 Medicare Patients
- Epic



- Chicago, IL
- Multi-specialty group practice (20 different specialties plus primary care)
- 180 employed providers, predominantly physicians
- Over the past 2 years have served more than 150,000 unique patients
- eClinicalWorks



- Boston, MA (and surrounding areas)
- LMMER is SAAS EHR/PM corporation
- Serve over 200 private, affiliated and employed physicians
- GE Centricity

Organizational Structure

- Structural changes
- Leadership
- Departmental consolidation
- Essential roles
- Team expansions and onboarding



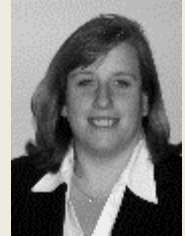
Education

- Organizational education
- Differentiation by roles
- Lessons learned & future educational needs
- Biggest challenges and opportunities



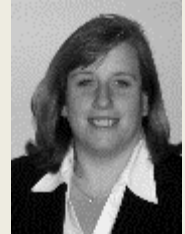
Analytics

- Data-driven compensation
- Data collection
- Monitoring MIPS performance
- Analytics strategy changes due to MACRA



Regulation

- Organizational reaction
- Provider response
- Public reporting impact
- Regulation concerns and challenges
- MACRA benefits and opportunities



Electronic Health Record

- Changes in technology strategy
- Necessary investments to support MACRA



Best Practices

- Essential knowledge
- Advice for peers



Open Q & A



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