



**Fireside Chat:**  
A Year in Review and What to  
Expect in 2017 and Beyond

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DECEMBER 15, 2016

# Speakers

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SA Ignite

# Today's Agenda

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- What We Saw and Learned in 2016
- Market, Regulatory and Political Drivers Entering 2017
- Predictions for 2017 and Beyond
- Open Q & A

# What We Saw and Learned in 2016

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- The movement to pay-for-value is unstoppable
- The C-suite is heavily engaged in the movement
- MACRA is impactful and complex yet knowledge is low
- Provider revenues are uncertain and budgets are tight
- Providers shifting from acquiring to optimizing health IT
- Health IT interoperability is gaining momentum

# Market, Regulatory and Political Drivers Entering 2017

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- Market
  - Consumer-driven purchasing
  - Consolidation
- Regulatory
  - MACRA (QPP) – MIPS, alternative payment models
  - 21<sup>st</sup> Century Cures Act
  - ACA modifications
- Political
  - New Congress and new President
  - New appointees to HHS and CMS

# Onto Our Version Of...



# Predictions for 2017 and Beyond

*(Join us in Dec 2018 to see how we did.)*

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- Tom
  - APM applications will temporarily decrease, increasing participation in MIPS
  - MIPS data submission details won't be available until Q4
  - ACA modifications reshape Medicaid pay-for-value efforts
  - 21<sup>st</sup> Century Cures Act sparks heavy R&D efforts by health IT vendors
- Beth
  - Providers become very, very involved in their score
  - New ACI measures published to address new provider types
  - New provider contracts incorporate in MIPS score

# Educational Resources

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## 10 FAQs About MIPS (Google “mips”)

- <http://www.saignite.com/resources/faq-about-merit-based-incentive-payment-mips>

## **New!** 10 FAQs About APMs

- <http://www.saignite.com/APM-FAQs>

## Free MIPS Financial Calculator (Google “mips calculator”)

- <http://www.saignite.com/mips-solutions>

## Recorded MIPS monthly webinars and downloads:

- <http://www.saignite.com/resources/hitech-abc-of-mips-webinar>

## LinkedIn Group “Merit-Based Incentive Payment System” (480 members)



# Q&A

